# TD Industries moves from Dynamics SL to Dynamics 365 to enable future growth.

## At A Glance:

Employees: **5000**

Location:  USA

Industry:  Construction/ Mechanical

Products & Services:

Microsoft D365 F&O, Supply Chain, and SIS Construct 365 PCM

Website:

www.tdindustries.com

TDIndustries (TDI) is a mechanical construction company based in Dallas, Texas.  TDI provides mechanical contracting services, building maintenance services and commercial service work.

TDI serves institutional, commercial, and public-sector markets with an open shop labor force of 2000 field personnel on average.

TDI had been operating on the Dynamics SL platform for nearly 15 years. It was discovered that the SL platform was unable to keep pace with the growth of the firm, so management requested a more progressive platform that both meets the needs of the organization today and can grow and expand as the company does.

TDI selected Microsoft Dynamics 365 as the upgrade path for its growth needs today and in the future.

SIS implemented D365 Finance & Supply Chain, Microsoft Teams, and SIS' own IP, SIS Construct 365 Project Cost Management to meet its requirements.

## TDIndustries Challenges

Reduce dependence on paper forms and spreadsheets

Publish critical business metrics consistent with a mechanical contractor, manu operation, and service business.

Integration for estimating, field data capture, CRM, and HR

Robust Job Cost including productivity reporting, periodic forecasting, change order management, and budget maint from estimating

## SIS Solution



**Construction Focused Project Accounting/Job Cost functionality**
Manages project budgets, revisions, change orders, subcontracts, reporting and more to give contractors much-needed ease of use, with the ability to manage projects profitably.

## TDIndustries Benefits

- ✓ Provided a more functional, scalable, and integrated business solution that will enable long term growth for TDI.
- ✓ More power to the users without the need to write code than any other product
- ✓ Delivered intuitive high adoption software and lower necessary training needed
- ✓ Executed core processes well around job payroll, budgeting, change order management, and forecasting